#### What is KOVAR?





KOVAR is one of your Virginia Knights of Columbus Charities.

KOVAR is a 501(c)(3) corporation founded in 1971

Donations are only made to qualified non-profit organizations that support Virginians with IDs.

90% of monies collected go directly to assist people with ID.

KOVAR is an all-volunteer organization, with 15 Board members that you elect.





#### Who We Are:

**MISSION:** Empower nonprofit organizations with financial support to improve access to affordable housing, job training, sports participation, and personal care for Virginians with Intellectual Disabilities.

**VISION:** Every Virginian with an Intellectual Disability (ID) has the foundation to thrive and live an enriching life.

#### VALUES:

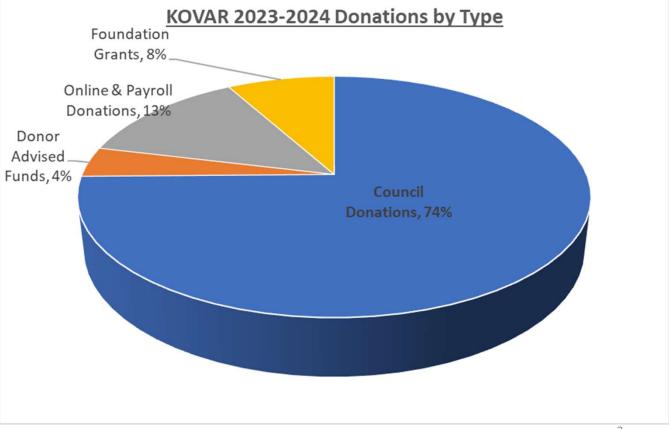
- Our **Catholic faith** provides the foundations for our actions.
- We strive to put **Respect for Life** and support to the **intellectually disabled in Virginia** into tangible works.
- We endeavor to implement the Knights of Columbus core values of **integrity, professionalism, excellence, and compassion** into all our efforts.
- We aim to become a **trusted and collaborative partner** with all stakeholders invested in improving the quality of life for Virginians with Intellectual Disabilities.
- We respect all regardless of creed, race, intellectual abilities, or ethnic origin.





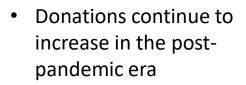
#### KOVAR Donations 2023-2024:

- Many thanks, we had a tremendous year in a challenging economy: \$617,000 raised!
  - A 4.6% increase over the prior year
- Council fundraising is the engine of our collective efforts!

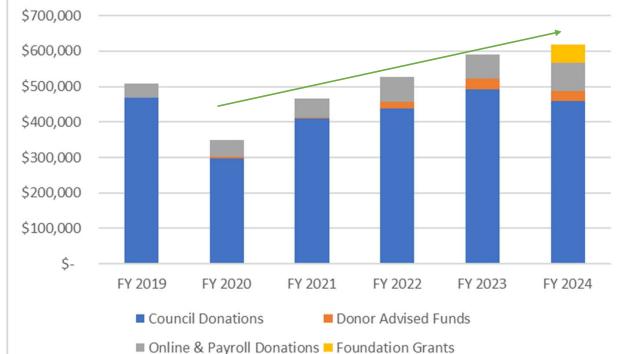




#### KOVAR'S Annual Donations:



 Over 1,000 donors, individual and corporate! The generosity of support for Virginians with Intellectual Disabilities is AMAZING!



Туре FY 2019 FY 2020 FY 2021 FY 2022 FY 2023 FY 2024 **Council Donations** \$467,411 \$297,375 \$409,488 \$437,178 \$491,485 \$458,854 \$ 20,663 \$ 27,573 **Donor Advised Funds** Ś 320 Ś 6,000 \$ 1,850 \$ 31,510 \$ 41,124 \$ 46,558 \$ 55,838 \$ 69,385 \$ 67,507 \$ 81,165 **Online & Payroll Donations** Ś Ś \$ \$ Ś \$ 50,000 **Foundation Grants** \$508,855 \$349,933 \$467,176 \$527,226 \$590,502 \$ 617,592 Total



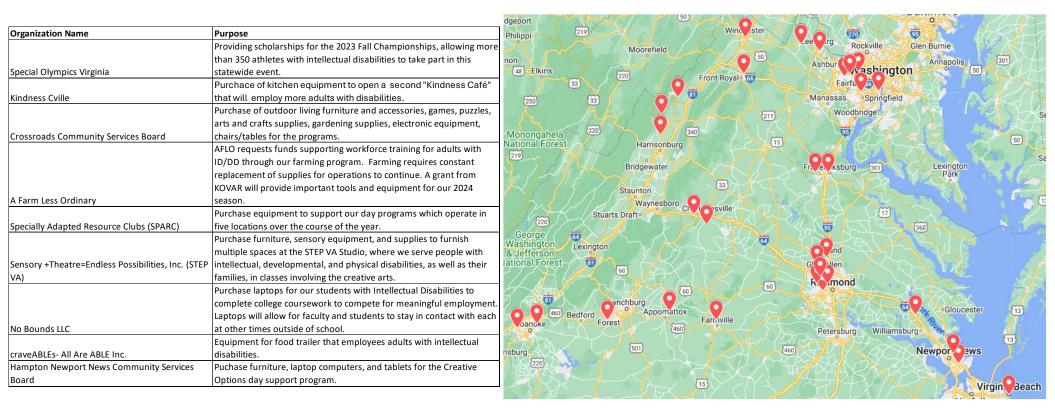


#### Our Programs:

- Grants to Non-Profit Organizations Supporting Virginians with Intellectual Disabilities:
  - $\odot$  In Fraternal Year 2023-2024: 32 requests for \$ 570,000
  - $_{\odot}$  Current limit is \$20,000 every 18 months
- No-Interest Group Home Loans to qualified to Non-Profit Organizations:
  - $\,\circ\,$  16 current loans for \$1.8M,
  - $\odot$  Current limit is \$500,000 for up to 20 Years
  - $_{\odot}$  We are the ONLY organization in Virginia offering these terms!



## 32 Grants Awarded in 2023-2024:



Sample of a few 2023-2024 Grants

Locations of all 2023-2024 Grants





#### 16 No-Interest Home Loans:

KOVAR has active loans with 7 different organizations:

- Franciscan Brethren of St. Phillip, Inc.: Williamsburg
- Heart Havens, Inc.: (2) Glen Allen, Virginia Beach
- Housing Options Inc.: (2) Glen Allen, Richmond
- Lutheran Family Services of Virginia, Inc. (dba enCircle): (2) Bedford, Roanoke
- Marian Homes, Inc.: (4) Annandale, Fairfax
   (2), Winchester
- Shen-Paco Industries, Inc.(2): Quicksburg, New Market
- Shenandoah Valley Community Residences:
   (3) Winchester

70 A 200 Baltimore Washington DELAWAR Manassas Monongahela Harrisonburg 95 National Forest. Ocean ( Fredericksburg Charlottesville George 81 Washington 64 & Jefferson R nd lational Forest 85 Norfolk Virginia Beach

KOVAR reaches all areas within the Commonwealth



76,722 75,663 388,221 170,966 220,436 106,298 244,721 347,322 30,786 431,316 372,412 812,356 17,473 303,023 353,025 115,663 3748,516

4,629 10,163 31,978 2,525 3,719 7,932 1,410 28,485



### KOVAR at Council #

- - Other
- Your KOVAR Board is here to help you!

<ul> <li>In recent years, this Council's collections have been:</li> <li>FY 21-22 \$</li> <li>FY 22-23 \$</li> <li>FY 23-24 \$</li> </ul>	srom Kovar
<ul> <li>2024 - 2025 fundraising focus – what will this Council do?</li> <li>ABC Store Collections</li> <li>Bingo Nights</li> <li>Church Drives</li> </ul>	illed meadsme ons spreadsme
<ul> <li>Grocery Store Collections</li> <li>Individual Contributions</li> <li>Kans Program</li> <li>Other</li> </ul>	Description     Description

7,440 2,680 4,667 1,103 6,921 4,869 1,530 3,558 22,618 29,847 300 4,600 15,530 2,106 5,850 2,917 10,079 1,248 4,680 3,328 1,158 3,875 12,647 27,604 1,025 3,030 14,509 1,125 6,506 110 80 2,962 1,759 5,956 1,615 6,641 13,639 32,752 1,400 3,505 14,278 1,4278

160,581 173,530 96,733 225,423 326,149 24,249 403,707 278,432 612,385 5,111 280,909 260,955 107,162

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125 6,406 2,613 8,997 1,540 1,777 2,855 579 840 6,364 37,018 1,570 3,850 13,187 1,075

409 8,010 275 7,087 1,720 2,018 1,215 525 3,967 13,496 23,417 1,600 1,725 8,036 1,390 16,821

6,215 775 250 461 398 1,015 500 3,504 6,643 6,742 2,000 1,490 7,547 1,000



#### KOVAR Collections: Cash is king but digital donations are easy. Just **SCAN TO DONATE**...



Stewardship: We are recognized by three leading watchdog organizations:





Guidestar.org





# Thank You for Your Continued Support!